

# GENERAL DYNAMICS

## Land Systems



<b>SUBJECT</b>	<b>Export Control Reform Initiative – Action required for non-GDLS Designed Parts</b>
<b>REFERENCE</b>	
<b>ACTION REQUIRED</b>	None
<b>IMPACT</b>	<b>All Suppliers</b>
<b>EFFECTIVITY DATE</b>	03-Jan-2014

## DESCRIPTION OF ACTION

General Dynamics Land Systems (GDLS), as a global leader in the design, manufacture and support of combat vehicles, relies heavily on its world-wide supply base to provide goods and services to support our activities.

In August 2009, a review of the U.S. Export Control System was undertaken to identify possible areas for reform. Subsequent to that review, the Obama Administration launched the Export Control Reform (ECR) Initiative with the intent to focus on the threats that matter most, increase interoperability with Allies, and strengthen the U.S. defense industrial base.

As a result, a large number of defense articles previously enumerated on the United States Munitions List (USML), under the jurisdiction of the U.S. Department of State, International Traffic in Arms Regulations (ITAR), have moved to the Commerce Control List (CCL) under the jurisdiction of the U.S. Department of Commerce, Export Administration Regulations (EAR).

GDLS is directly impacted by these changes and requires your assistance in determining the proper classification (ITAR or EAR) of non-GDLS designed parts if your company supplies non-GDLS designed parts to GDLS.

When GDLS awards you a purchase order for a new part that is your design, you will be required to complete a Supplier Commodity Classification Worksheet (SCM 075) and return it to: [exportcontrolreform@gdls.com](mailto:exportcontrolreform@gdls.com).

Purchase Order Terms & Conditions 84-005-0807 have been revised as follows:

### 49. Commodity Classification (ECR)

For any Seller providing a non-GDLS designed part, component, accessory, attachment or software to GDLS for use in or with a defense article ("item") or other physical commodity, the Seller shall provide a completed Supplier Commodity Classification Worksheet (SCM 075) for each individual item.

The Seller's technically qualified representative shall complete, sign and submit the worksheet to [exportcontrolreform@gdls.com](mailto:exportcontrolreform@gdls.com).

The worksheet may be found at <http://www.gdls.com/index.php/suppliers/transportation-and-trade-compliance>

Please direct any questions or concerns to Barbara Brown at 586-825-7468, Dave Bilan at 586-825-4149 or [exportcontrolreform@gdls.com](mailto:exportcontrolreform@gdls.com).

Additionally, if you have questions or require more information, please access the U.S. Bureau of Industry and Security website at [www.bis.doc.gov](http://www.bis.doc.gov) or [www.export.gov/ecr](http://www.export.gov/ecr).